

Rhode Island Commercial Fisheries Revolving Loan Fund Application Checklist

Program Overview:

The RI Commercial Fisheries Revolving Loan Fund Program (RLF Program) has been established to serve the interest of the RI fishing industry by providing local fishermen with access to short-term, low-interest loans for the sole purpose of leasing quota shares. The Rhode Island Department of Environmental Management (DEM), who is responsible for administering the fund, has partnered with The Washington Trust Company (WTC), who is responsible for administration of the loans.

Loans will be collateralized with a pledge and hold on grant funds for each loan granted. On a case-by-case basis, WTC may require additional collateral from a borrower, based on the borrower's risk profile. **All corporate borrowers will be required to have its owners sign a full unlimited personal guarantee for the obligation.**

Funds are available as short term loans, which aggregate amounts are not to exceed fifty thousand dollars (\$50,000.00) to each borrower for each application, with full principal and interest repayment of the loan to be repaid within one (1) year. Interest rates on these loans are priced at the Wall Street Journal Prime Rate plus 2.50%, adjusted monthly. Repayment will require interest payments to be paid monthly with principal to be paid monthly or structured so it is paid in full by maturity of each loan. Loan proceeds will be issued by WTC in the form of a check made out to both the borrower and the person or entity leasing the quota to the prospective borrower.

Complete loan package:

- Pre-qualification by the DEM
- Two (2) years corporate tax returns for the operating business
- Profit and loss projection demonstrating financial benefit of lease quota
- Two (2) years personal tax returns for owner(s) of the operating business
- Completed and signed personal financial statement for owner(s) of the operating business (attached)
- Certificate of Good Standing from the RI Secretary of State will be required on the owner/borrower
- Copy of quota lease agreement (including the names of the lessor and lessee and the cost and terms of the lease)
- Evidence of insurance on the fishing business and its assets
- Evidence of ownership interest in ALL fishing vessels for applicant(s), evidenced with a copy of the current vessel document

* Upon receipt of a complete application package and acceptable underwriting, prospective loans will be issued to eligible commercial fishermen subject to the following:

- Applicant(s) must meet a minimum debt service coverage of 1.2x based upon the most recent tax returns or corporate projections
- Guarantor(s) must have a minimum FICO credit score of 660
- Loan proceeds will be issued post-closing via a check made payable to both the borrower and the person or entity leasing the quota.

Please contact Christopher Grasso, Business Banking Officer at (401) 348-1250 or via email at cmgrasso@washtrust.com for more information.

PERSONAL FINANCIAL STATEMENT AS OF

_____, (Date)

PERSONAL INFORMATION					
APPLICANT (NAME)			CO-APPLICANT (NAME)		
Employer			Employer		
Address of Employer			Address of Employer		
Bus. Phone No.	No. of Years with Employer	Title/Position	Bus. Phone No.	No. of Years with Employer	Title/Position
Home Address			Home Address		
Home Phone No.	Social Security No.	Date of Birth	Home Phone No.	Social Security No.	Date of Birth

Cash Income & Expenditures Statement For Year Ended

ANNUAL INCOME	AMOUNT (\$)
Salary (applicant)	
Salary (co-applicant)	
Bonuses & Commissions (applicant)	
Bonuses & Commissions (co-applicant)	
Rental Income	
Interest Income	
Dividend Income	
Capital Gains	
Partnership Income	
Other Investment Income	
Other Income (List)**	
Total Income	

ANNUAL EXPENDITURES	AMOUNT (\$)
Federal Income and Other Taxes	
State Income and Other Taxes	
Rental Payments	
Mortgage Payments (Residential)	
Mortgage Payments (Investment)	
Property Taxes (Residential)	
Property Taxes (Investment)	
Interest & Principal Payments Loans	
Insurance	
Investments (including tax shelters)	
Alimony/Child Support	
Tuition	
Other Expenses	
Total Expenditures	

**Income from alimony, child support, or separate maintenance income need not be revealed if the applicant or co-applicant does not wish to have it considered as a basis for repaying this obligation.

Balance Sheet as of _____

ASSETS	AMOUNT (\$)
Cash in this Bank (incl. MMs, CDs)	
Cash in Other Financial Institutions:	
Readily Marketable Securities	
Non-Readily Marketable Securities	
Accounts and Notes Receivable	
Cash Surrender Value of Life Insurance	
Residential Real Estate	
Real Estate Investments	
Partnerships/PC Interests	
IRA, Keogh, Profit-Sharing & Other Vested Ret. Acc.	
Personal Property (including automobiles)	
Other Assets (list):	

LIABILITIES	AMOUNT (\$)
Notes Payable to this Bank	
Secured	
Unsecured	
Notes Payable to Others	
Accounts Payable (including credit cards)	
Margin Accounts	
Notes Due: Partnership	
Taxes Payable	
Mortgage Debt	
Life Insurance Loans	
Other Liabilities (list):	
TOTAL LIABILITIES	
NET WORTH	

Representations and Warranties

The information contained in this statement is provided to induce you to extend or to continue the extension of credit to the undersigned or to others upon the guarantee of the undersigned. The undersigned acknowledge and understand that you are relying on the information provided herein in deciding to grant or continue credit or to accept a guarantee thereof. Each of the undersigned represents, warrants and certifies that the information provided herein is true, correct and complete. Each of the undersigned agrees to notify you immediately and in writing of any change in name, address, or employment and of any material adverse change (1) in any of the information contained in this statement or (2) in the financial condition of any of the undersigned or (3) in the ability of any of the undersigned to perform its (or their) obligations to you. In the absence of such notice or a new and full written statement, this should be considered as a continuing statement and substantially correct. If the undersigned fail to notify you as required above, or if any of the information herein should prove to be inaccurate or incomplete in any material respect, you may declare the indebtedness of the undersigned or the indebtedness guaranteed by the undersigned, as the case may be, immediately due and payable. You are authorized to make all inquiries you deem necessary to verify the accuracy of the information contained herein and to determine the credit-worthiness of the undersigned. The undersigned authorize any person or consumer reporting agency to give you any information it may have on the undersigned. Each of the undersigned authorizes you to answer questions about your credit experience with the undersigned. As long as any obligations or guarantee of the undersigned to you is outstanding, the undersigned shall supply annually an updated financial statement. This personal financial statement and any other financial or other information that the undersigned give you shall be your property.

Date

Your Signature:

Date

Co-Applicant's Signature:

(if you are requesting the financial accommodation jointly)

Please indicate if you are applying for joint credit